

Business Expectations Survey

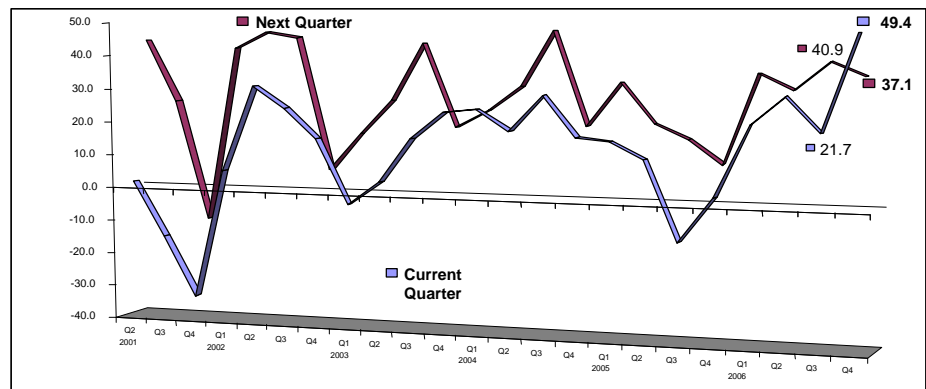
Fourth Quarter 2006

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BUSINESS CONFIDENCE ON THE ECONOMY HIGHEST IN FIVE-AND-A-HALF YEARS

Overall Business Outlook

Overall Business Confidence Index
Q2 2001 – Q4 2006



Overall business confidence is at record high in five and-a-half years.

Business confidence on the economy in the fourth quarter of 2006 was at its all time high. Overall confidence index (CI) at 49.4 percent which went up quarter-on-quarter by more than twofold, was the highest since the start of the BES in the second quarter of 2001. The business executives also believed that outlook in the first quarter of 2007 would remain favorable as the next quarter index remained positive at 37.1 percent, although 3.8 points lower than the level recorded a quarter-ago.

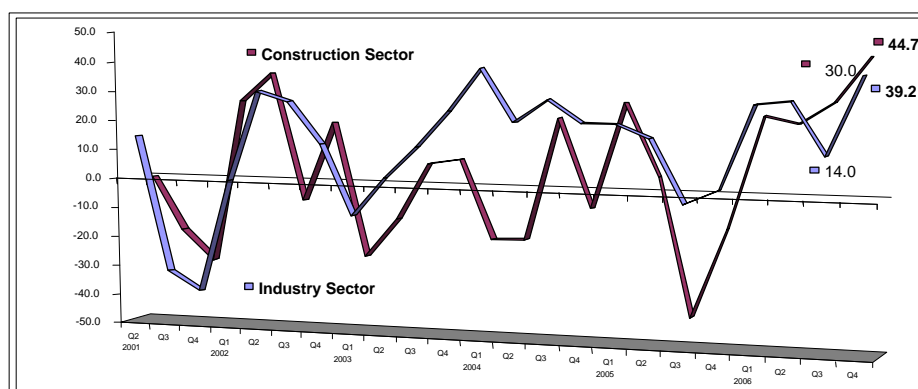
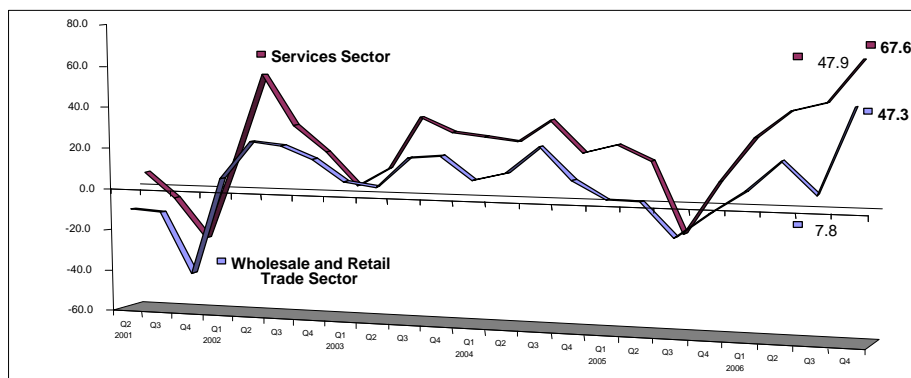
Both respondents from the NCR (National Capital Region) and AONCR (Areas Outside the NCR) were bullish on the current and next quarter outlook.

Respondents attributed the improvement in business conditions to the 1) continued appreciation of the peso against the US dollar, 2) roll-back on oil and petroleum prices, 3) increased remittances from OFWs, and 4) approaching holiday season.

The CI is computed as the percentage of firms that answered in the affirmative less percentage of firms that answered in the negative in a given indicator. A positive CI indicates a favorable view, except for the average inflation rate and the average peso-borrowing rate, where a positive CI indicates the opposite.



Current Quarter Business Outlook index by Sector
Q2 2001 – Q4 2006



All sectors are bullish on the economy.

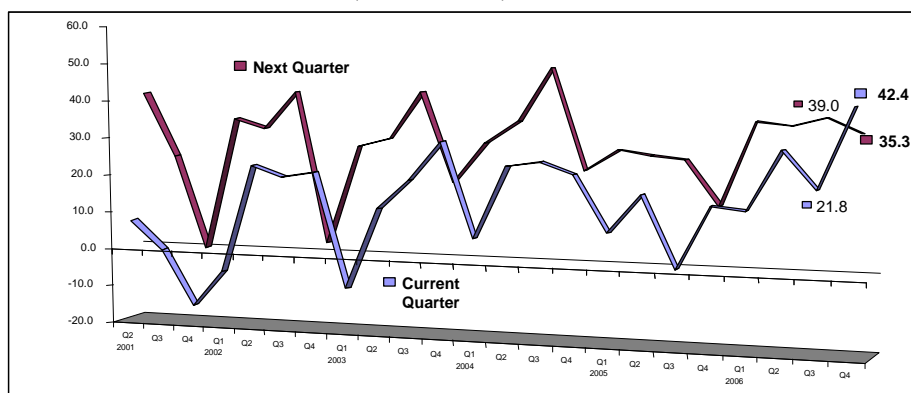
All sectors were bullish about the economy in the fourth quarter with the quarter-on-quarter indices climbing at record high levels. The highest confidence level was expressed by the services sector at 67.6 percent (up by almost 20 points from the previous survey), attributed mainly to the positive views held by all sub-sectors particularly the hotels and restaurants sub-sector as well as the financial intermediation sub-sector.

Meanwhile, the wholesale and retail trade sector recorded the highest quarter-on-quarter increase at 39.5 points to 47.3 percent. The confidence index of the construction sector also climbed to 44.7 percent (up by 14.7 points) while the industry sector went up to 39.2 percent (up by 25.2 points).

Respondents in all sectors believed that the economy would continue to be strong next quarter. However, the construction sector believed that the economy would be even stronger in the next quarter due to seasonal demand. Firms from the services (51.0 percent) and construction (45.5 percent) sectors were the most optimistic ones, followed by wholesale and retail trade (37.2 percent) and industry (26.7 percent) sectors.

Business - related Factors

Volume of Business Activity Index
Q2 2001 – Q4 2006



Heightened business activities and total orders point to increase in revenues.

Firms surveyed expected revenues in the current quarter to increase as indices on the volume of business activity and volume of total order book peaked at 42.4 percent and 34.2 percent, respectively during the current quarter.

Respondents also expressed improving access to credit with the index posting a positive mark for the second quarter in a row at 2.8 percent (compared to 0.5 percent last quarter). The financial condition index, a measure of liquidity position, while remaining negative at -14.1 percent (from last quarter's -20.1 percent) nonetheless showed an improvement of 6.0 points. The pessimists attributed their weak financial conditions to low demand, high costs of raw materials, increased capital expenditures, difficulties in collecting receivables, and bad weather.

Employment and Capacity Utilization

Expectations on employment remained positive while average capacity utilization remained steady.

The employment outlook index, which reflects the firms' plans of hiring additional employees in the next quarter, remained positive but lower at 8.9 percent from 13.8 percent in the previous quarter.

The average capacity utilization in the industry sector was almost unchanged at 75.6 percent from 75.8 percent a quarter ago. Capacity utilization is a measure of actual output versus potential output that could be produced with installed equipment. Meanwhile, more firms from the industry sector expressed plans to expand in the next quarter as the index increased to 38.9 percent from last quarter's 29.6 percent. This could indicate that employment and capacity utilization could improve further in the coming quarters.



Business Constraints

Insufficient demand tops the factors that limit production. Notwithstanding the strong business confidence, firms viewed that certain factors could limit production and business activity in the near term. Insufficient demand was ranked as the number one factor according to 55.3 percent of the respondents. Domestic competition ranked second with 45.5 percent responses followed by foreign competition with 38.7 percent. More than 25 percent of the firms who responded included unclear economic laws, high interest rate, and financial problems as limiting factors in doing business.

Expectations on Key Economic Indicators

Survey respondents expect improvement on key economic indicators. Expectedly, respondents were also positive on their outlook on selected economic indicators. Majority anticipated an appreciation of the peso, a deceleration of the inflation rate and lowering of interest rates in the current and next quarters ahead.

About the Survey

A total of 1,087 firms were surveyed. The Fourth Quarter 2006 BES was conducted from 02 October to 06 November 2006. A total of 1,087 firms nationwide from the Securities and Exchange Commission Top 5,000 Corporations were surveyed as follows: 456 companies are located in NCR and 631 firms in areas outside NCR. Starting fourth quarter of 2006, three more regions, namely Region II, CARAGA and ARMM were included in the BES to cover all the 17 regions nationwide. The combined survey response rate for this quarter is 72.3 percent (69.8 percent last quarter); 82.5 percent (82.4 percent last quarter) for NCR; and 65.0 percent (from 60.1 percent) for AONCR.



BUSINESS EXPECTATIONS SURVEY *
2001 - 2006

	2001			2002				2003				2004				2005				2006			
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
1. Overall Business Outlook on the Macroeconomy																							
Confidence Index: All Sectors																							
Current Quarter	1.7	-14.7	-32.6	5.9	31.0	25.2	16.2	-3.0	4.0	17.2	24.9	26.0	19.9	30.5	18.6	17.6	12.9	-10.4	2.8	23.4	31.6	21.7	49.4
NCR	1.7	-14.7	-32.6	5.9	31.0	25.2	16.2	-3.0	4.0	17.2	24.6	15.1	15.7	33.6	19.8	21.1	12.3	-13.0	-0.8	26.9	35.1	28.2	58.7
AONCR											26.8	50.5	29.5	23.6	16.0	11.1	14.0	-5.6	9.3	17.3	25.0	9.4	32.1
Next Quarter	44.3	26.0	-9.8	42.3	47.5	45.8	6.3	17.5	27.6	44.5	20.1	25.2	32.4	48.7	21.3	34.2	22.3	18.1	11.3	37.2	32.8	40.9	37.1
NCR	44.3	26.0	-9.8	42.3	47.5	45.8	6.3	17.5	27.6	44.5	20.4	15.7	32.8	52.5	17.3	34.2	20.7	14.3	11.0	43.0	32.4	43.8	38.7
AONCR											18.4	46.6	31.6	40.2	30.1	34.2	25.4	25.1	11.7	27.5	33.6	35.6	34.0
2. Business Outlook Index on the Macroeconomy by Sector: Current Quarter																							
Industry Sector	14.7	-31.5	-38.0	0.3	30.7	27.5	13.6	-10.1	2.7	13.3	25.4	39.7	22.3	29.9	22.6	22.3	17.9	-2.7	2.0	29.6	30.7	14.0	39.2
Construction Sector	0.0	-18.2	-28.6	26.7	36.4	-6.7	20.0	-25.0	-11.8	7.1	8.8	-17.6	-17.4	23.2	-6.1	28.6	4.8	-40.9	-11.4	25.3	22.9	30.0	44.7
Wholesale and Retail Trade	-10.0	-11.1	-40.4	6.3	24.7	23.0	17.3	7.0	4.8	19.0	20.3	9.6	13.3	26.0	11.0	2.6	2.0	-13.9	-2.1	8.4	22.8	7.8	47.3
Services Sector	6.8	-5.5	-24.7	14.7	56.1	32.0	19.5	3.8	12.5	37.5	30.6	29.1	26.7	37.3	22.3	26.8	19.4	-13.8	11.3	31.6	44.1	47.9	67.6
of which:																							
Financial Intermediation	-11.8	-41.4	33.3	20.6	64.7	40.0	14.3	3.8	22.6	46.7	36.1	28.8	18.0	37.3	26.1	31.1	37.5	-19.7	11.1	53.0	67.2	64.7	92.2
Hotels and Restaurants	0.0	77.8	-9.1	50.0	33.3	0.0	71.4	10.0	-7.7	8.3	62.5	40.0	40.0	36.7	45.8	36.8	35.3	17.6	31.8	50.0	24.5	44.2	93.3
Renting and Business Activities	20	0.0	-41.7	7.7	53.8	20.0	30.0	0.0	22.2	38.9	24.4	49.5	45.6	46.9	40.4	11.8	19.6	5.2	15.6	32.7	31.6	53.1	53.3
Community and Social Services	0.0	0.0	-40.0	-10.0	30.0	20.0	15.4	30.8	-14.3	21.4	19.6	17.7	19.2	43.7	2.7	23.6	25.7	5.2	6.7	20.6	16.6	28.8	58.7
3. Business Outlook Index on the Macroeconomy by Sector: Next Quarter																							
Industry Sector	35.3	10.4	-10.0	26.7	38.6	46.8	4.6	12.6	26.2	41.2	20.9	38.4	30.6	37.1	27.1	38.7	19.0	16.6	12.0	32.6	30.7	30.7	26.7
Construction Sector	55.6	36.4	-14.3	46.7	45.5	26.7	33.3	18.8	29.4	7.1	32.3	-9.4	23.9	41.0	33.5	47.7	36.1	12.2	-5.7	57.7	45.8	36.6	45.5
Wholesale and Retail Trade	46.7	22.2	-17.0	51.2	48.1	43.7	3.7	25.6	28.9	49.4	13.3	18.0	30.5	60.2	14.3	27.1	19.5	22.3	17.1	34.8	23.7	36.2	37.2
Services Sector	47.6	37.0	-4.1	42.8	67.6	53.4	16.6	14.0	33.6	50.2	24.2	17.4	39.6	55.8	17.4	34.0	28.7	16.1	5.6	43.9	44.9	62.0	51.0
of which:																							
Financial Intermediation	29.4	31.0	-7.4	50.0	73.5	57.5	0.8	19.2	41.9	53.3	36.1	15.7	34.0	58.6	20.8	28.9	39.2	6.4	20.0	51.8	67.2	79.1	83.3
Hotels and Restaurants	50.0	77.8	0.0	50.0	44.4	70.0	14.3	40.0	30.8	58.3	58.6	25.2	26.1	71.0	21.3	62.7	35.3	54.9	16.5	50.1	31.4	81.4	55.4
Renting and Business Activities	60.0	41.7	-8.3	38.5	61.5	46.7	25.0	47.6	44.4	55.6	12.2	45.4	71.0	53.0	38.6	44.7	21.6	26.8	25.2	45.1	39.9	53.9	23.6
Community and Social Services	42.9	0.0	0.0	30.0	60.0	10.0	0.0	0.0	21.4	21.4	-4.3	12.3	36.9	46.1	14.3	25.7	23.4	-20.4	29.6	45.7	37.9	60.0	
4. Business Confidence Index by Sector: Current Quarter																							
Industry Sector	7.8	2.8	-6.7	10.4	12.2	22.0	14.2	8.0	6.8	15.2	3.6	17.1	16.8	15.8	14.2	8.1	9.9	7.7	13.8	9.3	18.9	10.0	12.9
Construction Sector	11.1	-27.3	-17.9	-16.7	-4.5	-3.3	3.3	0.0	-5.9	-10.7	16.6	-42.4	14.5	19.7	0.0	50.0	16.3	-2.6	-7.0	42.2	31.7	28.7	18.3
Wholesale and Retail Trade	20.0	5.2	-17.0	10.4	8.6	7.7	-7.0	-0.8	6.0	11.0	-1.8	3.5	0.1	13.9	5.3	-7.1	1.8	-4.9	2.8	8.3	14.3	1.6	20.3
Services Sector	17.9	0.5	-21.9	23.4	35.0	17.5	8.3	-5.5	9.0	24.8	25.1	25.1	17.7	34.7	13.6	22.4	20.4	2.2	9.6	33.7	32.4	38.2	38.7
5. Business Outlook index on Own Operations: Current Quarter																							
Volume of Business Activity Index	7.8	0.0	-14.7	-5.1	23.6	20.9	22.1	-8.1	13.2	21.1	31.1	6.5	25.4	26.9	23.7	9.3	19.2	0.7	17.0	16.0	31.3	21.8	42.4
Volume of Total Order Book Index	-0.9	-3.4	-19.6	-5.7	22.7	20.9	20.4	-8.7	10.2	19.8	25.6	3.8	18.0	19.5	20.0	7.4	14.8	-0.5	15.5	14.5	25.9	16.4	34.2
Credit Access Index	-18.3	-19.8	-26.1	-27.6	-20.0	-14.9	-15.0	-17.9	-12.5	-5.9	-12.7	-13.4	-14.6	-7.3	-7.5	-9.8	-12.2	-13.2	-11.5	-5.5	-3.5	0.5	2.8
Financial Condition	-47.0	-40.7	-48.9	-46.6	-30.6	-30.8	-35.6	-46.4	-34.8	-26.6	-27.5	-32.8	-31.4	-25.7	-25.0	-28.3	-28.6	-36.5	-30.9	-20.0	-20.2	-20.1	-14.1
Average Capacity Utilization	67.0	66.2	68.8	62.7	66.2	70.3	69.1	69.4	69.1	69.2	71.3	76.2	76.7	74.8	75.4	78.2	74.2	73.3	73.5	75.5	75.0	75.8	75.6
6. Business Outlook Index on Own Operations: Next Quarter																							
Volume of Business Activity Index	41.7	24.9	0.0	35.2	32.9	42.7	2.7	28.8	31.0	43.4	20.0	30.6	36.4	50.2	24.2	29.7	28.5	27.5	16.2	37.7	36.7	39.0	35.3
Employment Outlook Index	3.5	-1.1	-19.6	-8.8	-8.6	0.3	-5.5	-4.6	-6.3	2.0	-2.0	-2.8	4.9	16.8	7.5	11.6	6.5	7.3	-0.5	14.4	12.6	13.8	8.9

A quarterly survey conducted by the Department of Economic Statistics

Bangko Sentral ng Pilipinas
Manila, Philippines
www.bsp.gov.ph



* From 2001 to 2003, survey respondents came from a random sample of firms in SEC's Top 5000 Corporations in the Philippines which are located in the NCR. Beginning Q4 2003, the survey was expanded to include those areas which are located outside NCR specifically Regions I, VII & XI. Finally in Q4 2006, the BES was further expanded to become a nationwide survey of firms in the top 5000 corporations.

**BUSINESS EXPECTATIONS SURVEY
2001 - 2006**

	2001			2002				2003				2004				2005				2006			
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
7. Companies with Expansion Plans (in percent): Next Quarter																							
All Industry Sector	5.9	20.7	20.6	13.0	20.3	10.7	18.7	24.3	22.6	19.9	20.0	30.4	15.6	23.4	26.4	20.8	23.1	9.2	29.9	29.8	29.9	29.6	38.9
Mining Quarrying	0.0	0.0	0.0	25.0	25.0	33.3	0.0	0.0	50.0	50.0	100.0	39.1	39.1	78.3	78.3	50.0	0.0	0.0	8.3	33.3	41.7	25.0	83.3
Manufacturing	19.4	21.0	7.3	0.0	0.0	8.5	21.2	23.5	23.0	19.0	17.5	31.7	15.2	22.9	25.7	28.9	21.3	16.9	20.3	25.3	24.0	22.7	20.8
Electricity, Gas and Water	0.0	25.0	25.0	13.3	20.4	33.3	0.0	20.0	0.0	16.7	0.0	0.0	0.0	0.0	16.0	6.0	11.6	11.6	11.6	35.9	25.4	47.2	44.3
Agriculture, Fishery and Forestry	100.0	0.0	0.0	0.0	33.3	0.0	0.0	50.0	25.0	33.3	52.6	19.6	25.0	32.5	37.5	13.1	39.1	8.2	40.4	28.3	32.4	23.2	35.4
8. Business Constraints (in percent): Current Quarter																							
High Interest Rate	49.6	46.9	38.0	46.0	35.9	28.2	24.2	31.5	32.9	28.6	34.2	33.0	33.1	38.4	39.8	37.0	34.7	35.9	36.2	32.4	30.0	29.1	27.6
Unclear Economic Laws	36.5	37.9	29.9	37.8	31.1	30.3	31.0	34.0	33.5	35.9	41.2	34.7	35.2	37.0	38.2	37.6	38.0	45.9	48.7	40.3	41.4	34.3	33.1
Lack of Equipment	27.8	17.5	15.8	21.8	20.6	19.6	19.4	18.8	20.0	22.0	24.2	19.8	21.5	22.0	20.8	24.4	22.6	23.8	24.6	21.2	19.5	19.4	17.9
Insufficient Demand	67.8	65.0	75.5	76.3	72.4	77.2	67.5	67.2	70.9	69.7	63.7	56.4	57.2	58.7	61.1	61.3	60.9	64.3	65.4	58.7	60.6	58.7	55.3
Access to Credit	40.0	32.8	31.0	42.1	35.5	34.5	30.0	24.5	25.2	26.8	29.0	30.7	25.4	27.9	27.3	31.1	30.3	30.4	31.8	29.2	30.8	24.8	23.4
Financial Problems	34.8	33.3	32.1	39.4	30.8	33.4	30.8	31.4	30.2	30.8	34.2	31.9	31.1	33.5	33.6	36.2	36.1	37.6	37.6	31.1	30.5	29.4	27.5
Competition	73.9	71.8	77.7	77.9	76.8	78.4	73.8	70.7	73.3	77.3	73.0	62.5	68.8	70.3	73.1	74.0	73.4	74.2	74.4	74.1	75.3	37.1	38.7
Labor Problems	22.6	23.2	22.3	24.1	20.0	28.6	32.3	25.9	23.0	21.3	23.5	18.5	20.8	22.8	23.5	27.7	26.8	26.5	25.3	23.0	22.9	20.9	21.7
Lack of Materials Input	22.6	18.1	17.4	21.7	18.3	18.3	18.6	23.4	23.2	22.9	24.6	19.4	24.2	23.6	28.3	26.8	24.7	24.4	25.7	21.8	21.6	22.1	21.2
Others	26.1	27.7	22.8	25.0	19.6	19.4	20.7	20.9	18.3	17.3	16.2	16.4	19.0	13.2	15.8	16.7	17.1	21.0	20.0	16.5	15.9	19.4	18.7
None	3.5	3.4	7.6	2.1	2.5	6.4	1.7	3.5	5.0	5.0	6.3	6.5	6.2	6.3	5.7	5.1	4.6	3.0	3.4	5.5	4.2	4.7	3.6
9. Business Expectations Index on Selected Economic Indicators: Current Quarter																							
P/\$ Exchange Rate	19.1	36.7	20.1	-0.1	7.5	-8.0	4.3	11.2	6.9	7.5	0.5	-15.9	-1.5	-2.5	-8.3	10.8	7.2	-11.9	10.1	7.5	11.8	7.5	39.5
Inflation Rate	37.4	65.0	46.2	-8.4	1.4	3.9	32.4	36.8	25.8	27.9	42.1	45.8	52.0	51.0	61.9	30.3	51.0	61.4	53.6	22.9	32.8	31.6	-3.1
Peso Borrowing Rate	6.1	22.6	23.4	-37.2	-32.9	-6.7	11.4	16.0	26.5	9.5	27.2	33.7	38.7	39.8	43.2	21.7	28.3	41.9	37.1	6.8	10.8	17.3	-5.8
10. Business Expectations Index on Selected Economic Indicators: Next Quarter																							
P/\$ Exchange Rate	11.3	10.7	22.3	11.7	4.9	-8.9	6.3	9.4	11.3	5.5	-11.5	-15.6	0.2	4.6	-7.3	3.4	0.9	-5.0	-0.9	-3.6	5.7	18.0	23.3
Inflation Rate	23.5	46.9	44.0	-0.4	15.7	16.6	26.0	43.2	28.6	31.6	33.4	52.9	42.2	41.6	53.3	29.7	44.4	55.1	45.7	27.8	30.3	31.0	-0.6
Peso Borrowing Rate	4.4	19.8	20.7	-21.8	1.8	4.8	10.0	29.3	25.3	15.1	22.0	32.6	31.8	32.0	42.5	25.5	29.8	39.4	31.4	16.5	17.6	18.3	-2.6
11. Percentage Distribution of Respondent Firms by Employment Size																							
Small (<100)	41.7	44.6	42.4	41.9	38.1	41.4	43.5	41.8	38.4	36.3	35.5	33.7	31.8	36.1	36.2	35.0	34.4	31.8	33.6	32.1	31.5	34.2	33.2
Medium (100-<500)	36.5	31.1	31.0	32.1	35.6	34.3	32.1	27.6	31.7	30.8	29.6	35.1	36.1	33.8	31.4	36.2	36.9	37.6	33.7	35.8	32.8	33.8	35.7
Large (500 & up)	14.8	13.0	12.0	13.2	14.4	14.3	16.6	13.3	14.0	17.3	14.9	15.3	15.6	15.0	17.0	16.1	14.8	14.6	16.0	17.2	15.8	18.1	16.2
12. Distribution of Respondent Firms by Sector																							
All Sectors	115	177	184	234	236	251	271	294	315	289	662	377	429	574	500	510	614	614	627	673	652	748	786
Industry	34	48	50	54	59	56	75	109	119	104	265	135	137	208	174	169	223	219	218	270	262	284	311
Construction	9	11	14	15	11	15	15	16	17	14	34	11	15	21	19	17	20	18	20	25	22	28	32
Wholesale and Retail Trade	30	45	47	80	81	87	81	86	83	79	194	93	118	153	132	165	187	187	196	195	187	237	238
Services	42	73	73	85	85	93	100	83	96	92	169	138	159	192	175	159	184	190	193	183	181	199	205
Financial Intermediation	17	29	27	34	34	40	42	26	31	30	39	45	50	57	53	45	52	50	48	45	43	49	50
Hotels and Restaurants	4	9	11	9	9	10	7	10	13	12	26	20	20	23	21	16	23	19	23	20	20	16	18
Renting and Business Activities	5	12	12	13	13	15	20	16	18	18	27	24	26	33	27	29	35	40	41	41	42	42	44
Community and Social Services	7	8	5	10	10	10	13	13	14	14	21	17	22	29	26	26	23	27	27	27	26	33	31

