# Financial Inclusion in the Philippines

Dashboard

As of Third Quarter 2018

### Access

#### Banks and Automated Teller Machines (ATMs)\*

	2017 Q3	2018 Q3	Growth
Banks (head office, branches, and other offices)	11,523	12,100	5.0%
Universal & Commercial Banks	6,354	6,562	3.3%
Thrift Banks	2,330	2,562	10.0%
Rural & Cooperative Banks	2,839	2,976	4.8%
ATMs	19,741	21,095	6.9%
On-site ATMs	11,031	11,720	6.2%
Off-site ATMs	8,710	9,375	7.6%

<sup>\*</sup>Nationwide count only (i.e., excludes offices/ATMs of Philippine banks abroad)

#### **Branch-lite**

	2018 Q3
Number of operating branch-lite units	1,762
Number of cities and municipalities with branch-lite	756
Number of cities and municipalities without head	456
office/branch but with branch-lite	156

<sup>&</sup>quot;Branch-lite" gives banks the flexibility to determine the appropriate size and model of a banking office for a specific area or locality based on market needs (BSP Circular No. 987).

#### **Other Financial Service Access Points**

	2017 Q3	2018 Q3	Growth
NSSLAs	197	197	0.0%
Pawnshops [1]	16,613	11,563	-30.4%
Without corollary business	8,804	1,947	-77.9%
With corollary business	7,809	9,616	23.1%
Money Service Businesses (MSBs) [1]	10,485	5,290	-49.5%
Other NBFIs [2]	218	218	0.0%
	2016	2017	Growth
Credit Cooperatives [3]	3,446	3,664	6.3%
Microfinance NGOs [4]	2,603	2,861	9.9%
E-Money Agents [5]	26,028	63,195	142.8%
Cash agents [6] p/		3,994	
Point of Sale (POS) Terminals	181,748	290,816	60.0%

#### **Insurance Providers**

	Insurers	Microinsurance Providers
Mutual Benefit Associations	35	24
Life Insurance Companies	31	11
Non-Life Insurance Companies	67	10
Total	133	45

Source: Insurance Commission (2017)

#### **Overall Access Situation**

	2017 Q3		2018 Q3 <sup>p/</sup>	
	Number of cities and municipalities	% to Total	Number of cities and municipalities	% to Total
1. With banking presence	1,071	65.5%	1,081	66.2%
2. Without banking presence	563	34.5%	553	33.8%
2.1 Without banking presence but with other access points	403	24.7%	449	27.5%
2.2 Without any access point	160	9.8%	104	6.4%
With at least one access point (1 + 2.1) [7]	1,474	90.2%	1,530	93.6%

<sup>[1] 2017</sup> Q3 and 2018 Q3 may not be directly comparable as a result of cleaning of database following the issuance of BSP Circular Nos. 938 and 942.

p/ Preliminar

<sup>[2]</sup> Other NBFIs include lending investors and financing companies (that are affiliated with BSP-supervised banks), credit card companies, investment companies, securities dealers/brokers, government NBFIs and credit granting entities (excluding MF NGOs) which are supervised by the BSP.

<sup>[3]</sup> Sourced from the Cooperative Development Authority (CDA). In 2017, there were 27,625 coops in the registry, of which 13,603 coops (49%) have lending business or credit operation.

<sup>[4]</sup> Based only from a sample of MF NGOs that responded to the BSP data request.

<sup>[5]</sup> Total number of registered e-money agents, of which 56,008 are considered active in 2017 based on preliminary data. This count includes agents that are pawnshops, MSBs, and cooperatives.

<sup>[6]</sup> As of January 2019. Based only from 3 banks implementing and 4 banks piloting the cash agent model (BSP Circular No. 940).

<sup>[7]</sup> In the Core Set of Financial Inclusion Indicators developed by the Alliance for Financial Inclusion (AFI), access points are defined as regulated entities where both cash-in and cash-out transactions can be performed. Following this definition, "other access points" include NSSLAs, credit cooperatives, microfinance NGOs, pawnshops, FXDs/MCs/RTCs, other NBFIs, and e-money agents; and exclude ATMs (no data on the number of ATMs that can perform both cash-in and cash-out).

## Usage

### Deposits and Loans in the Banking System

	2017 Q3	2018 Q3	Growth
Number of deposit accounts (in millions)	56.5	61.2	8.3%
Number of depositors (in millions)	44.8	39.3	-12.4%
Amount of deposits (in trillion pesos)	11.3	12.4	9.5%
Amount of loans (in trillion pesos)	7.6	8.9	<b>16.5%</b>

#### **Electronic Money**

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	2016	2017	Growth		
Number of Transactions (in millions)					
Inflow	67	73	9.2%		
Outflow	299	317	6.0%		
Amount of Transactions (in billion pesos)	•				
Inflow	477.7	481.7	0.8%		
Outflow	478.4	481.0	0.6%		
Number of E-Money Accounts (in millions) P/	Number of E-Money Accounts (in millions)				
Registered e-money accounts (GCash, Smart Money)	11.4	8.6	-24.1%		
Cards (in millions)					
Prepaid cards (linked to e-money) r/	18.1	19.6	8.1%		
ATM debit cards <sup>r/</sup>	39.2	37.6	-4.3%		
Credit cards <sup>r/</sup>	7.4	8.1	9.9%		

<sup>\*</sup>E-money accounts (excluding GCash and Smart Money) issued by other E-Money Issuers

### Microfinance in the Banking System

		2017 Q3	2018 Q3	Growth
	Banks	164	157	-4.3%
Microfinance	Borrowers	1,825,326	2,156,564	18.1%
	Amount (in million pesos)	14,832.1	19,333.2	30.3%
	Banks	151	150	-0.7%
Microenterprise Loans	Borrowers	1,542,858	1,660,846	7.6%
	Amount (in million pesos)	12,318.1	16,117.8	30.8%
	Banks	36	37	2.8%
Microfinance Plus	Borrowers	11,296	8,390	-25.7%
	Amount (in million pesos)	703.6	804.8	14.4%
	Banks	27	27	0.0%
Micro-Agri Loans	Borrowers	71,152	72,480	1.9%
	Amount (in million pesos)	599.4	860.5	43.6%
Housing Microfinance Loans	Banks	16	17	6.3%
	Borrowers	125,295	138,380	0.4%
	Amount (in million pesos)	837.4	1,235.7	47.6%

### Microfinance Outside the Banking System

	2013	2015	Growth
Cooperatives <sup>[3]</sup>			
Number of member-depositors (in millions)	6.5	6.4	-1.5%
Deposit liabilities (in billion pesos)	66.7	73.7	10.5%
Outstanding loans (in billion pesos)	152.7	162.4	6.4%
	2016	2017	Growth
Microfinance NGOs <sup>[4]</sup>			
Number of clients (in millions)	3.9	4.3	10.6%
Outstanding loans (in billion pesos)	20.6	28.6	38.6%

### Insurance/Microinsurance

	2016	2017 <sup>p/</sup>	Change
Insurance Penetration	1.61%	1.65%	0.04

p/ Preliminary

Number of Policyowners, including dependents (in millions)	Insurers	Microinsurance	% Share of
		Providers	Microinsurance
Mutual Benefit Associations	20.3	19.3	95.1%
Life Insurance Companies	34.3	9.1	26.5%
Non-Life Insurance Companies	18.7	4.3	23.1%
Total	73.3	32.7	44.7%

Amount of Premiums (in million pesos)	Insurers	Microinsurance Providers	% Share of Microinsurance
Mutual Benefit Associations	8,744	3,926	44.9%
Life Insurance Companies	202,500	2,416	1.2%
Non-Life Insurance Companies	48,576	794	1.6%
Total	259,820	7,136	2.7%

### Other financial inclusion data

#### Alliance for Financial Inclusion Core Set/ Philippine Development Plan Indicator

	2017 Q3	2018 Q3	Growth
Total number of access points	71,252	109,027	53.0%
Number of access points per 10,000 adults	9.7	14.6	49.9%

#### Indicators from Demand-side Surveys

#### ECRMAL ACCOUNT AND SAVINGS

World Bank Findex (Respondents: Adults - individuals aged 15+)	2014	2017	Change
Formal account*	31.3%	34.5%	3.2
Financial institution account	28.1%	31.8%	3.7
Mobile money account	4.2%	4.5%	0.3
By individual characteristics			
Male	24.4%	30.0%	5.6
Female	37.9%	38.9%	1.0
Young adults (15-24)	19.0%	23.5%	4.5
Older adults (25+)	35.9%	38.8%	3.0
Poorest 40% <sup>r/</sup>	18.04%	18.03%	0.0
Richest 60%	40.6%	45.4%	4.8
Primary education or less	18.1%	18.0%	-0.1
Secondary education or more	36.8%	41.4%	4.5
Rural	27.5%	27.4%	-0.1
Savings			
Saved any money in the past year	67.3%	58.7%	-8.6
Saved at a financial institution	14.8%	11.9%	-2.9
Saved using a savings club or a person outside the	9.3%	8.0%	-1.3

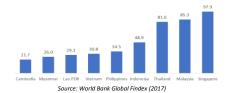
<sup>\*</sup>Formal account includes account at a formal financial institution as well as mobile money account.

BSP Financial Inclusion Survey (Respondents: Adults - individuals aged 15+)	2015	2017	Change
Percentage of adults with savings	43.2%	47.9%	4.7
Percentage of adults with savings in a bank (base: adults with savings)	32.7%	17.9%	-14.8
Percentage of adults who keep their savings at home (base: adults with savings)	68.3%	68.3%	0.0

BSP Consumer Finance Survey (Respondents: Households)	2009	2014	Change
Percentage of households with deposit account	21.5%	14.0%	-7.5

BSP Consumer Expectations Survey (Respondents: Households)	2017 Q2	2018 Q2	Change
Percentage of households with savings	35.8%	37.4%	1.6
Percentage of OFW households who allot a portion of	45.9%	33.9%	-12.0
remittances to savings	43.5%	33.370	-12.0

Percentage of adults with a formal account



#### CREDIT

CREDIT			
World Bank Findex (Respondents: Adults - individuals aged 15+)	2014	2017	Change
Percentage of adults who borrowed any money	70.1%	58.6%	-11.5
Percentage of adults who borrowed from a formal financial institution in the past year	11.8%	9.7%	-2.1
Percentage of adults who borrowed from family and friends	48.7%	41.2%	-7.5

BSP Financial Inclusion Survey (Respondents: Adults - individuals aged 15+)	2015	2017	Change
Percentage of adults with outstanding loans	47.1%	22.3%	-24.8
Percentage of adults who borrowed from a bank	4.4%	2.6%	-1.8
(base: adults with outstanding loans)	4.4%	2.6%	-1.8
Percentage of adults who borrow from informal sources	72.20/	38.9%	-33.4
(base: adults with outstanding loans)	72.3%		-33.4

### OTHER FINANCIAL SERVICES

World Bank Findex (Respondents: Adults - individuals aged 15+)	2014	2017	Change
Percentage of adults with debit card	20.5%	21.0%	0.5
Percentage of adults with credit card	3.2%	1.9%	-1.3
Percentage of adults who made or received digital payments	19.5%	25.1%	5.6

BSP Consumer Expectations Survey (Respondents: Households)	2017 Q2	2018 Q2	Change
Percentage of OFW households who allot a portion of	43.1%	22.9%	-20.2
remittances to debt payments	19.27		
Percentage of OFW households who allot a portion of	4.4%	5.2%	0.8
remittances to investment	4.470	3.270	0.0

#### Indicators on the Quality Dimension of Financial Inclusion

53%
000/
98%
17%
64%

### Sectoral data

#### Micro, Small and Medium Enterprises (MSMEs)







Large Medium Small Micro

Source: Philippine Statistics Authority and Department of Trade and Industry (2016)

### **MSME Compliance**

	2017 Q3	2018 Q3	Growth/ Change
Total compliance for MSEs (in billion pesos)	202.9	235.1	15.8%
Total compliance for MEs (in billion pesos)	275.9	325.9	<b>18.1%</b>
Percentage of compliance for MSEs (required: 8%)	3.8%	3.2%	-0.6
Percentage of compliance for MEs (required: 2%)	5.2%	4.5%	-0.7
Number of MSME Borrowers	1,745,287	1,652,489	-5.3%
Number of BMBE Borrowers	3,108	3,929	26.4%

#### **Percent Share of MSME Loans to Total Loans**

	2017 Q3	2018 Q3	Change
Total business loans	10.1%	9.4%	-7.1%
Total banking system loans	6.7%	6.3%	-6.5%

#### **Enterprise Access to Finance**

Enterprise Access to Finance			
	2009	2015	Change
Percentage of enterprises with a checking or savings account	97.8%	93.2%	-4.6
Small	97.2%	90.9%	-6.3
Medium	98.5%	96.2%	-2.3
Large	98.3%	98.0%	-0.3
Percentage of enterprises with bank loans/line of credit	33.2%	29.9%	-3.3
Small	21.1%	22.6%	1.5
Medium	39.9%	38.9%	-1.0
Large	61.4%	48.1%	-13.3

Source: World Bank Enterprise Survey (among small, medium, and large enterprises)

#### Percentage of Enterprises Identifying Access to Finance as Major Constraint

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	2009	2015	Change
Percentage of Enterprises Identifying Access to Finance as Major Constraint	13.0%	10.7%	2.3
Small	15.0%	9.3%	5.7
Medium	17.0%	14.4%	2.6
Large	7.0%	5.4%	1.6

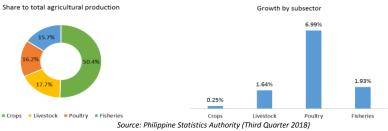
Source: World Bank Enterprise Survey (among small, medium, and large enterprises)

#### **Proportion of Investments Financed by Source**

	2009	2015	Change
Internal finance	75.9%	81.2%	5.3
Bank finance	12.2%	10.1%	-2.1
Trade/Supplier credit	6.5%	2.6%	-3.9
Equity/Sale of stock	3.7%	5.5%	1.8

Source: World Bank Enterprise Survey (among small, medium, and large enterprises)

### Agricultural Sector



Agri-Agra Compliance			
	2017 Q3	2018 Q3	Growth/ Change
Total compliance for AGRA (in billion pesos)	40.6	46.4	<b>14.4%</b>
Total compliance for AGRI (in billion pesos)	502.3	598.3	9.1%
Percentage of compliance for AGRA (required: 10%)	1.02%	0.99%	-0.03
Percentage of compliance for AGRI (required: 15%)	12.58%	12.75%	0.17

### Other relevant data

#### Geography

Land area (in km²)	300,000
Regions	18
Provinces	81
Cities	145
Municipalities	1,489

Source: Philippine Statistics Authority

#### **Population**

	2010	2015	2018
Population, in millions	92.3	101.0	107.2*
Adult population (aged 15 +), in millions	62.9	70.3	74.9
Number of households, in millions	20.2	23.0	

Source: Philippine Statistics Authority Census of Population and Housing

#### Economy

GDP Y-o-Y growth (FourthQuarter 2017 vs. Fourth Quarter 2018)	6.1%
GDP full year growth (2018)	6.2%
Inflation rate (Dec 2018)	5.1%
Unemployment rate (July 2018) P/	5.4%

Source: Philippine Statistics Authority

### **Income and Poverty**

Average annual family income, in PhP (Oct 2016)	267,000
Minimum wage, non-agri NCR, in PhP (Dec 2016)	512
Poverty incidence of population (2015)	21.6%
Poverty threshold, average monthly estimate, in PhP (2015)	9,064

Source: Philippine Statistics Authority

#### **Overseas Filipinos**

	2016	2017 <sup>p/</sup>
Amount of cash remittances, in billion USD	26.9	28.1
Number of Overseas Filipinos, in millions* (2013)	10.2	

<sup>\*</sup>Source: Commission on Filipino Overseas

#### **Mobile Market**

SIM penetration (Q4 2017)	113%
Unique mobile user penetration <sub>(2018)</sub> <sup>2/</sup>	58%
Mobile broadband penetration (Q4 2017) 1/	60%
Smartphone penetration (2017)	63%

Sources:

1/ Groupe Speciale Mobile (GSM) Association/ GSMA

2/ We Are Social

#### Internet

	2015	2016	
Percentage of individuals using the internet	53.7%	55.5%	
Average time spent on the internet per day (We Are Social, 2018)	9 hours,	9 hours, 29 mins	
	2014	2015	
Fixed broadband price, in USD	22.5	22.0	
Mobile broadband price, prepaid handset-based (500 MB), in USD	6.7	4.4	
Mobile broadband price, postpaid computer-based (1 GB), in USD	22.5	19.7	

Source: International Telecommunication Union (ITU)

#### **Social Media**

	2017	2018
Social media penetration	58%	63%
Number of Facebook users	60 million	67 million
Average time spent on social media per day	4 hrs, 17 mins	3 hrs, 57 mins

Source: We Are Social

### **E-Commerce and Mobile Banking**

E-commerce penetration (2018)	39%
Mobile banking penetration (2018)	28%
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Source: We Are Social

#### Compiled by:



<sup>\*</sup>Commission on Population