# **Financial Inclusion in the Philippines**

ashboard

### As of Fourth Quarter 2019

### Access

### Banks and Automated Teller Machines (ATMs)\*

	2018 Q4	2019 Q4	Growth
Banks (head office, branches, and other offices)	12,316	12,820	4.1%
Universal & Commercial Banks	6,594	6,865	4.1%
Thrift Banks	2,657	2,683	1.0%
Rural & Cooperative Banks	3,065	3,272	6.8%
ATMs	21,278	21,777	2.3%
On-site ATMs	11,724	11,988	2.3%
Off-site ATMs	9,554	9,789	2.5%

\*Nationwide count only (i.e., excludes offices/ATMs of Philippine banks abroad)

#### **Branch-lite**

	2018 Q4	2019 Q4	Growth
Number of operating branch-lite units	1,874	2,248	20.0%
Number of cities and municipalities with branch-lite	791	871	10.1%
Number of cities and municipalities without head	169	195	15.4%
office/branch but with branch-lite	109	195	15.4%

"Branch-lite" gives banks the flexibility to determine the appropriate size and model of a banking office for a specific area or locality based on market needs (BSP Circular No. 987).

### **Other Financial Service Access Points**

	2018 Q4	2019 Q4	Growth	
NSSLAs	196	200	2.0%	
Pawnshops	12,107	13,801	14.0%	
Money Service Businesses (MSBs)	5,483	6,784	23.7%	
Other NBFIs <sup>[1]</sup>	219	224	2.3%	
Cash agents <sup>[2]</sup> (2019)	17,	057		
	2018	2019	Growth	
E-Money Agents <sup>[3] r/</sup>	52,600	43,740	-16.8%	
Point of Sale (POS) Terminals <sup>p/</sup>	103,852	79,693	-23.3%	
Credit Cooperatives <sup>[4]</sup>	3,881	2,711	-30.1%	
Microfinance NGOs <sup>[5]</sup>	2,861	3,887	35.9%	
Financing and Lending Companies <sup>[6]</sup>	3,8	361		

### **Insurance Providers**

	Insurers	Microinsurance
		Providers
Mutual Benefit Associations	35	23
Life Insurance Companies	33	11
Non-Life Insurance Companies	65	10
Total	133	44

Source: Insurance Commission (2018)

#### **Overall Access Situation**

	2018 Q4		2019 Q4	
	Number of cities and municipalities	% to Total	Number of cities and municipalities	% to Total
1. With banking presence	1,098	67.2%	1,124	68.8%
2. Without banking presence	536	32.8%	510	31.2%
2.1 Without banking presence but with other access points	432	26.4%	435	26.6%
2.2 Without any access point	104	6.4%	75	4.6%
With at least one access point (1 + 2.1) <sup>[7]</sup>	1,530	93.6%	1,559	95.4%

[1] Other NBFIs include lending investors and financing companies (that are affiliated with BSP-supervised banks), credit card companies, investment companies, securities dealers/brokers, government NBFIs and credit granting entities (excluding MF NGOs) which are supervised by the BSP.

[2] Preliminary data based on banks implementing/piloting the cash agent model (BSP Circular No. 940).

[3] Total number of registered e-money agents, of which 28,446 are considered active in 2019. This count includes agents that are pawnshops, MSBs, and cooperatives.

[4] Sourced from the Cooperative Development Authority (CDA). There are 19,692 operating cooperatives (head offices and branches) as of December 2019, of which

approximately 9,145 cooperatives are offering financial services. [5] Based only from a sample of MF NGOs that responded to the BSP data request. 2019 data is based on the 28 microfinance NGOs accredited by the Microfinance NGO [6] Sourced from the Securities and Exchange Commission (SEC).

[7] In the Core Set of Financial Inclusion Indicators developed by the Alliance for Financial Inclusion (AFI), access points are defined as regulated entities where both cash-in and cash-out transactions can be performed. Following this definition, "other access points" include NSSLAs, cooperatives offering financial services, microfinance NGOs, pawnshops, FXDs/MCs/RTCs, other NBFIs, e-money agents and cash agents; and exclude ATMs (no data on the number of ATMs that can perform both cash-in and cash-out).

# Usage

### Deposits and Loans in the Banking System

	2018 Q4	2019 Q4	Growth
Number of deposit accounts (in millions)	62.9	73.7	17.2%
Number of depositors (in millions)	52.9	68.5	29.5%
Amount of deposits (in trillion pesos)	12.8	13.7	7.1%
Amount of loans (in trillion pesos)	9.3	9.7	4.0%

# Basic Deposit Accounts (preliminary)

	2019 Q4
Number of depositors (in millions)	4.0
Amount of deposits (in billion pesos)	3.5

### **Electronic Money**

Liceronic money			
	2018	2019	Growth
Number of Transactions (in millions)			
Inflow	119	178	50.1%
Outflow	406	449	10.8%
Amount of Transactions (in billion pesos)			
Inflow	546.4	745.2	36.4%
Outflow	543.7	740.1	36.1%
Number of E-Money Accounts (in millions)			
Active e-money wallets	5.0	8.8	74.0%
Prepaid cards (linked to e-money)	28.2	20.6	-27.0%
Cards (in millions)			
ATM debit cards	39.5	43.0	8.7%
Credit cards	9.4	9.0	-4.3%
Credit cards	9.4	9.0	-4.3%

# Microfinance in the Banking System

		2018 Q4	2019 Q4	Growth
	Banks	159	154	-3.1%
Microfinance	Borrowers	1,986,683	2,410,677	21.3%
	Amount (in million pesos)	22,615.4	27,294.7	20.7%
	Banks	145	142	-2.1%
Microenterprise Loans	Borrowers	1,652,044	2,088,352	26.4%
	Amount (in million pesos)	18,640.9	22,880.5	22.7%
	Banks	39	37	-5.1%
Microfinance Plus	Borrowers	8,900	10,465	17.6%
	Amount (in million pesos)	968.9	1,162.8	20.0%
	Banks	24	23	-4.2%
Micro-Agri Loans	Borrowers	98,761	94,381	-4.4%
	Amount (in million pesos)	1,092.2	1,327.2	21.5%
	Banks	15	13	-13.3%
Housing Microfinance Loans	Borrowers	127,418	143,291	12.5%
	Amount (in million pesos)	1,396.0	1,535.0	10.0%

### Microfinance Outside the Banking System

	2017	2018 <sup>r/</sup>	Growth
Cooperatives <sup>[4]</sup>			
Number of member-depositors (in millions)	8.0	9.4	17.5%
Deposit liabilities (in billion pesos)	109.2	138	26.4%
Outstanding loans (in billion pesos)	194.1	276	42.2%
	2018	2019	Growth
Microfinance NGOs <sup>[5]</sup>			
Number of clients (in millions)	4.3	5.2	20.1%
Outstanding loans (in billion pesos)	28.6	41.9	46.6%

### Insurance/Microinsurance

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	Q3 2018	Q3 2019	Change
Insurance Penetration (premium volume as a share of GDP)	1.76%	1.69%	-0.07
Number of Policyowners, including dependents (in millions)	Insurers	Microinsurance	% Share of
in millions)		Providers	Microinsurance
Mutual Benefit Associations	23.9	22.8	95.0%
Life Insurance Companies	39.1	11.8	30.3%
Non-Life Insurance Companies	9.8	4.3	43.6%
Total	72.9	38.9	53.4%
Amount of Premiums (in million pesos)	Insurers	Microinsurance	% Share of
(in million pesos)		Providers	Microinsurance
Mutual Benefit Associations	10,704	2,583	24.1%
Life Insurance Companies	228,612	4,560	2.0%
Non-Life Insurance Companies	50,834	999	2.0%
Total	290,149	8,142	2.8%

Source: Insurance Commission (2018)

### Other financial inclusion data

Alliance for Financial Inclusion Core Set/ Philippine Development	Plan Indicator		
	2018 Q4	2019 Q4	Growth
Total number of access points	74,778	92.356	23.5%

Total number of access points	74,778	92,356	23.5%
Number of access points per 10,000 adults	10.0	12.3	23.0%

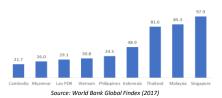
### Indicators from Demand-side Surveys

### FORMAL ACCOUNT AND SAVINGS

World Bank Findex (Respondents: Adults - individuals aged 15+)	2014	2017	Change
Formal account*	31.3%	34.5%	3.2
Financial institution account	28.1%	31.8%	3.7
Mobile money account	4.2%	4.5%	0.3
By individual characteristics			
Male	24.4%	30.0%	5.6
Female	37.9%	38.9%	1.0
Young adults (15-24)	19.0%	23.5%	4.5
Older adults (25+)	35.9%	38.8%	3.0
Poorest 40% <sup>r/</sup>	18.04%	18.03%	0.0
Richest 60%	40.6%	45.4%	4.8
Primary education or less	18.1%	18.0%	-0.1
Secondary education or more	36.8%	41.4%	4.5
Rural	27.5%	27.4%	-0.1
Savings			
Saved any money in the past year	67.3%	58.7%	-8.6
Saved at a financial institution	14.8%	11.9%	-2.9
Saved using a savings club or a person outside the	9.3%	8.0%	-1.3

BSP Financial Inclusion Survey (Respondents: Adults - individuals aged 15+)	2015	2017	Change
Percentage of adults with formal account	22.0%	22.6%	0.6
Percentage of adults with savings	43.2%	47.9%	4.7
Percentage of adults with savings in a bank (base: adults with savings)	32.7%	17.9%	-14.8
Percentage of adults who keep their savings at home (base: adults with savings)	68.3%	68.3%	0.0
BSP Consumer Finance Survey (Respondents: Households)	2009	2014	Change
Percentage of households with deposit account	21.5%	14.0%	-7.5
RCD Consumer Eurostations Sumar	2018 Q4	2019 Q4	Change
BSP Consumer Expectations Survey (Respondents: Households)	2010 Q4	2019 Q4	Change
Percentage of households with savings	32.8%	36.3%	3.5
			-

Percentage of adults with a formal account



#### CREDIT

World Bank Findex (Respondents: Adults - individuals aged 15+)	2014	2017	Change
Percentage of adults who borrowed any money	70.1%	58.6%	-11.5
Percentage of adults who borrowed from a formal financial institution in the past year	11.8%	9.7%	-2.1
Percentage of adults who borrowed from family and friends	48.7%	41.2%	-7.5
BSP Financial Inclusion Survey (Respondents: Adults - individuals aged 15+)	2015	2017	Change
Percentage of adults with outstanding loans	47.1%	22.3%	-24.8
Percentage of adults who borrowed from a bank (base: adults with outstanding loans)	4.4%	2.6%	-1.8
Percentage of adults who borrow from informal sources (base: adults with outstanding loans)	72.3%	38.9%	-33.4
OTHER FINANCIAL SERVICES World Bank Findex (Respondents: Adults - individuals aged 15+)	2014	2017	Change
Percentage of adults with debit card	20.5%	21.0%	0.5
Percentage of adults with credit card	3.2%	1.9%	-1.3
Percentage of adults who made or received digital payments	19.5%	25.1%	5.6
BSP Consumer Expectations Survey (Respondents: Households)	2018 Q4	2019 Q4	Change
Percentage of OFW households who allot a portion of remittances to debt payments	21.9%	20.1%	-1.8
Percentage of OFW households who allot a portion of remittances to investment	5.1%	5.1%	0.0

#### Indicators on the Quality Dimension of Financial Inclusion Financial literacy . Fin-Q Score (Citi, 2012) Satisfaction. Percentage of account holders who are satisfied 53% 98% with their account (FIS, 2017) Fair treatment . Percentage of adults who experienced a conflict 17%

with a financial service provider in the past 3 years (World Bank Financial Capability Survey, 2015)

### Sectoral data

#### Micro, Small and Medium Enterprises (MSMEs) Number of jobs employed Contribution to Gross Value Added Number of business establishments 36.8% 28.9% 27.0% 7.3% Micro Small Medium Large Micro Small Medium Large Large = Medium = Small = Micro

Source: Philippine Statistics Authority and Department of Trade and Industry (2018)

### **MSME** Compliance

	2018 Q4	2019 Q4	Growth/ Change
Total compliance for MSEs (in billion pesos)	233.6	228.4	-2.3%
Total compliance for MEs (in billion pesos)	341.2	350.8	2.8%
Percentage of compliance for MSEs (required: 8%)	3.1%	2.8%	-0.3
Percentage of compliance for MEs (required: 2%)	4.6%	4.3%	-0.2
Number of MSME Borrowers	1,712,488	1,651,501	-3.6%
Number of BMBE Borrowers	4,467	4,050	-9.3%

### **MSME** Loans

	2018 Q4	2019 Q4	Change
Total MSME loans (in billion pesos)	578.0	589.0	1.9%
% share of MSME loans to total business loans	9.2%	8.8%	-0.4
% share of MSME loans to total banking system loans	6.2%	6.1%	-0.2
% share of MSME loans to GDP	3.3%	3.2%	-0.2
Y-o-Y growth in loans to MSMEs	8.6%	1.9%	-6.7
Y-o-Y growth in loans to private corporations	16.0%	7.9%	-8.1

#### **Enterprise Access to Finance**

	2009	2015	Change
Percentage of enterprises with a checking or savings account	97.8%	93.2%	-4.6
Small	97.2%	90.9%	-6.3
Medium	98.5%	96.2%	-2.3
Large	98.3%	98.0%	-0.3
Percentage of enterprises with bank loans/line of credit	33.2%	29.9%	-3.3
Small	21.1%	22.6%	1.5
Medium	39.9%	38.9%	-1.0
Large	61.4%	48.1%	-13.3

Source: World Bank Enterprise Survey (among small, medium, and large enterprises)

### Percentage of Enterprises Identifying Access to Finance as Major Constraint

	2009	2015 <sup>r/</sup>	Change
Percentage of Enterprises Identifying Access to Finance as Major Constraint	13.0%	10.4%	2.6
Small	15.0%	9.3%	5.7
Medium	17.0%	14.4%	2.6
Large	7.0%	5.4%	1.6

Source: World Bank Enterprise Survey (among small, medium, and large enterprises)

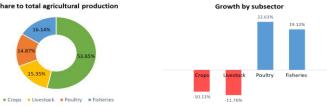
### Proportion of Investments Financed by Source

	2009	2015	Change
Internal finance	75.9%	81.2%	5.3
Bank finance	12.2%	10.1%	-2.1
Trade/Supplier credit	6.5%	2.6%	-3.9
Equity/Sale of stock	3.7%	5.5%	1.8

Source: World Bank Enterprise Survey (among small, medium, and large enterprises)

### **Agricultural Sector**

Share to total agricultural production



Source: Philippine Statistics Authority (Fourth Quarter 2019)

### Agri-Agra Compliance

	2018 Q4	2019 Q4 <sup>p/</sup>	Growth/ Change
Total compliance for AGRA (in billion pesos)	58.0	67.5	16.5%
Total compliance for AGRI (in billion pesos)	649.4	666.7	2.7%
Percentage of compliance for AGRA (required: 10%)	1.17%	1.09%	-0.08
Percentage of compliance for AGRI (required: 15%)	13.08%	10.80%	-2.28

# Other relevant data

Geography	
Land area (in km <sup>2</sup> )	300,000
Regions	17
Provinces	81
Cities	146
Municipalities	1,488
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Source: Philippine Statistics Authority

### Population

	2010	2015	2019
Population, in millions	92.3	101.0	108.9*
Adult population (aged 15 +), in millions	61.8	69.3	75.2
Number of households, in millions	20.2	23.0	
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Source: Philippine Statistics Authority Census of Population and Housing

\*Commission on Population

### Economy

GDP Y-O-Y growth (Fourth Quarter 2018 vs. Fourth Quarter 2019)	6.4%
GDP full year growth (2019)	5.9%
Inflation rate (Dec 2019)	2.5%
Unemployment rate (October 2019)	4.5%

Source: Philippine Statistics Authority

### **Income and Poverty**

Average annual family income, in PhP (2018)	313,000
	/
Minimum wage in NCR for non-agriculture, in PhP (Sep 2019)	537.00
Poverty incidence among population (2018)	16.6%
Poverty threshold, average monthly estimate, in PhP (2018)	10,727
Source: Philippine Statistics Authority	· · · · · ·

Source: Philippine Statistics Authority

### **Overseas Filipinos**

	2018	2019	
Amount of cash remittances, in billion USD	28.9	30.1	
Number of Overseas Filipinos, in millions* (2013)	10	10.2	

\*Source: Commission on Filipino Overseas

### **Mobile Market**

SIM penetration (Q4 2019)	159%
Mobile broadband penetration (Q4 2019)	86%
Unique mobile user penetration <sup>2/</sup>	58%
Smartphone penetration (2019) <sup>2/</sup>	65%

Sources:

1/ Groupe Speciale Mobile (GSM) Association/ GSMA 2/ We Are Social

### **Internet and Social Media**

Percentage of individuals using the internet	67%
Average time spent on the internet per day	9 hours, 45 mins
Social media penetration	67%
Average time spent on social media per day	3 hours, 53 mins
Source: We Are Social (Jan 2020)	

# E-Commerce and Mobile Banking

Percentage of internet users who purchased a product or service online	70%
Percentage of internet users using mobile banking	54%
Severe Ma Are Seciel (2010)	

Source: We Are Social (2019)

### Compiled by:



BANGKO SENTRAL NG PILIPINAS

Center for Learning and Inclusion Advocacy (CLIA) 10th Floor, Multi-Storey Building, BSP Complex, A. Mabini St., Malate, Manila 1004, Philippines financialinclusion@bsp.gov.ph t+632-7087481 File/Ref. No. IFAS 201804-0099\*Page 5 of 5