# **Financial Inclusion in the Philippines**

Dashboard As of Fourth Quarter 2020

#### Access

#### Banks and Automated Teller Machines (ATMs)\*

	2019 Q4	2020 Q4	Growth
Banks (head office, branches, and other offices)	12,820	12,994	1.4%
Universal & Commercial Banks	6,865	6,979	1.7%
Thrift Banks	2,683	2,685	0.1%
Rural & Cooperative Banks	3,272	3,330	1.8%
ATMs	21,777	22,778	4.6%
On-site ATMs	11,988	12,344	3.0%
Off-site ATMs	9,789	10,434	6.6%

\*Nationwide count only (i.e., excludes offices/ATMs of Philippine banks abroad)

#### **Branch-lite**

	2019 Q4	2020 Q4	Growth
Number of operating branch-lite units	2,248	2,361	5.0%
Number of cities and municipalities with branch- lite	871	889	2.1%
Number of cities and municipalities without head office/branch but with branch-lite	195	201	3.1%

"Branch-lite" gives banks the flexibility to determine the appropriate size and model of a banking office for a specific area or locality based on market needs (BSP Circular No. 987).

#### **Other Financial Service Providers (FSPs)**

	2019 Q4	2020 Q4	Growth
NSSLAs	200	200	0.0%
Pawnshops	13,801	14,641	6.1%
Money Service Businesses (MSBs)	6,784	7,214	6.3%
Other NBFIs [1]	224	225	0.4%
	2018	2019	Growth
Point of Sale (POS) Terminals <sup>p/</sup>	103,852	79,693	-23.3%
	2019	2020	Growth
Cash agents <sup>[2]</sup>	17,057	58,417	242.5%
E-Money Agents [3]	35,959 <sup>r/</sup>	84,299	134.4%
Credit Cooperatives [4]	2,766	2,762	-0.1%
Microfinance NGOs [5]	3,887	4,450	14.5%
Financing and Lending Companies <sup>[6]</sup>	3,861	4,083	5.7%

#### Insurance Providers [7]

	Insurers	Microinsurance Providers
Mutual Benefit Associations	35	23
Life Insurance Companies	31	10
Non-Life Insurance Companies	66	13
Total	132	46

#### **Total Financial Service Access Points**

	2019 Q4	2020 Q4	Growth
Total number of access points	92,356	220,275	138.5%
Number of access points per 10,000 adults	12.3	29.1	136.6%

#### Digital onboarding (e-KYC)

	2020 Q3
Number of banks with digital onboarding	27
capability	21

#### **Overall Access Situation**

	2019	2019 Q4		0 Q4
	Number of cities and municipalities	% to Total	Number of cities and municipalities	% to Total
1. With banking presence <sup>[8]</sup>	1,378	84.3%	1,380	84.5%
2. Without banking presence	256	15.7%	254	15.5%
2.1 Without banking presence but with other access points	181	11.1%	180	11.0%
2.2 Without any access point	75	4.6%	74	4.5%
With at least one access point (1 + 2.1) <sup>[9]</sup>	1,559	95.4%	1,560	95.5%

[]] Other NBFIs include lending investors and financing companies (that are affiliated with BSP-supervised banks), credit card companies, investment companies, securities dealers/brokers, government NBFIs and credit granting entities (excluding MF NGOs) which are supervised by the BSP.

[2] Total number of active cash agents. Preliminary data based on banks implementing/piloting the cash agent model (BSP Circular No. 940). [3] Total number of active e-money agents. In 2020, 89% of the total 94,293 registered e-money agents are active.

(a) Four and the origination of the total set 20 registered entropy agents an extreme.
 (b) Four and the origination of the total set 20 registered entropy agents are extreme.
 (c) Source from the Cooperative Development Authority (CDA). There are 19,973 operating cooperatives (head offices and branches) as of December 2020, of which approximately 9,484 cooperatives are offering financial services.
 (c) Based only from a sample of MF NGOs that responded to the BSP data request. 2020 data is based on the 29 microfinance NGOs accredited by the Microfinance NGO Regulatory Council.
 (c) Source: Securities and Exchange Commission (2020)

[7] Source: Insurance Commission (2020)

[8] Indicator has been updated to include cash agents. Based on traditional metrics (no. of banking offices only), Q4 2019 - 1,124 (68.8%) and Q4 2020 - 1.135 (69.5%).

(9) In the Core Set of Financial Inclusion Indicators developed by the Alliance for Financial Inclusion (AFI), access points are defined as regulated entities where both cash-in and cash-out transactions can be performed. Following this definition, "other access points" <u>include</u> NSSLAs, cooperatives offering financial services, microfinance NGOs, pawnshops,MSBs, lending companies, other NBFIs, e-money agents and cash agents; and exclude ATMs (no data on the number of ATMs that can perform both cash-in and cash-out) and insurance providers (no data on location).

# Usage

# Deposits and Loans in the Banking System

	2019 Q4	2020 Q4	Growth
Number of deposit accounts (in millions)	73.7	80.1	8.6%
Number of depositors (in millions)	68.5	73.7	7.5%
Amount of deposits (in trillion pesos)	13.7	14.9	9.0%
Amount of loans (in trillion pesos)	9.7	9.9	1.8%

# **Microfinance in the Banking System**

		2019 Q4	2020 Q4	Growth
	Banks	154	149	-3.2%
Microfinance	Borrowers	2,410,677	1,996,657	-17.2%
	Amount (in million pesos)	27,294.7	26,605.4	-2.5%
	Banks	142	136	-4.2%
Microenterprise Loans	Borrowers	2,088,352	1,726,303	-17.3%
	Amount (in million pesos)	22,880.5	22,508.2	-1.6%
	Banks	37	36	-2.7%
Microfinance Plus	Borrowers	10,465	43,897	319.5%
	Amount (in million pesos)	1,162.8	1,407.7	21.1%
	Banks	23	21	-8.7%
Micro-Agri Loans	Borrowers	94,381	70,187	-25.6%
	Amount (in million pesos)	1,327.2	1,014.3	-23.6%
Housing Microfinance Loans	Banks	13	13	0.0%
	Borrowers	143,291	86,097	-39.9%
	Amount (in million pesos)	1,535.0	1,443.0	-6.0%

## Microfinance Outside the Banking System

2019	2020	Growth
		-
9.5	8.8	-7.4%
152	158.8	4.5%
315.8	288.1	-8.8%
5.2	6.2	<b>19</b> .4%
41.9	50.4	20.5%
2019	2020	Growth
474	556	17.3%
9.0	23.3	158.3%
56.5	89.9	<b>59.2%</b>
2019 Q4	2020 Q4	Change
1.64%	1.71%	0.07
Insurers	Microinsurance	% Share of
	Providers	Microinsurance
30.2	29.0	96.0%
43.5	14.7	33.8%
30.3	6.7	22.1%
103.9	50.3	48.4%
Insurers	Migualmanus	0/ Chara of
mourers	Microinsurance	% Share of
	Providers	Microinsurance
11,232	Providers 4,462	Microinsurance 39.7%
11,232 247,715	Providers 4,462 2,423	Microinsurance 39.7% 1.0%
11,232 247,715 49,307	Providers 4,462 2,423 914	Microinsurance 39.7% 1.0% 1.9%
11,232 247,715	Providers 4,462 2,423	Microinsurance 39.7% 1.0%
11,232 247,715 49,307	Providers 4,462 2,423 914	Microinsurance 39.7% 1.0% 1.9%
11,232 247,715 49,307	Providers 4,462 2,423 914	Microinsurance 39.7% 1.0% 1.9%
11,232 247,715 49,307 308,254	Providers 4,462 2,423 914 7,799	Microinsurance 39.7% 1.0% 1.9% 2.5%
11,232 247,715 49,307 308,254 2019 2	Providers 4,462 2,423 914 7,799 2020 3	Microinsurance 39.7% 1.0% 1.9% 2.5% Change 50.0%
11,232 247,715 49,307 308,254 2019 2 3	Providers 4,462 2,423 914 7,799 2020 3 3 3	Microinsurance 39.7% 1.0% 1.9% 2.5% Change 50.0% 0.0%
11,232 247,715 49,307 308,254 2019 2 2 3 16	Providers 4,462 2,423 914 7,799 2020 3 3 3 17	Microinsurance 39.7% 1.0% 1.9% 2.5% Change 50.0% 0.0% 6.3%
11,232 247,715 49,307 308,254 2019 2 2 3 16 1,388	Providers 4,462 2,423 914 7,799 2020 3 3 17 2,671	Microinsurance 39.7% 1.0% 1.9% 2.5% Change 50.0% 0.0% 6.3% 92.4%
11,232 247,715 49,307 308,254 2019 2 2 3 16	Providers 4,462 2,423 914 7,799 2020 3 3 3 17	Microinsurance 39.7% 1.0% 1.9% 2.5% Change 50.0% 0.0% 6.3%
	9.5 152 315.8 5.2 41.9 2019 474 9.0 56.5 2019 Q4 1.64% Insurers 30.2 43.5 30.3 103.9	9.5       8.8         152       158.8         315.8       288.1         5.2       6.2         41.9       50.4         2019       2020         474       556         9.0       23.3         56.5       89.9         2019 Q4       2020 Q4         1.64%       1.71%         Insurers       Microinsurance Providers         30.2       29.0         43.5       14.7         30.3       6.7         103.9       50.3

\*Existing means available in the market.

\*\*The data is based on 30 Trust Entities (TEs) with active trust licenses.

[10] Source: BSP PERA Technical Working Group; Capital Markets and Trust Supervision Department (CATSD)

# **Inclusive Digital Finance**

# **Basic Deposit Accounts**

	2019 Q4	2020 Q4	Growth
Number of banks offering BDA	120	133	10.8%
Number of BDA (in millions)	4.0	6.6	64.1%
Amount of deposits (in billion pesos)	3.5	4.7	32.8%

# **Electronic Money Accounts**

	2019	2020	Growth
Number of Active E-Money Accounts (in millions)			
Active e-money accounts <sup>r/</sup>	17.9	34.7	93.3%
Number of Transactions (in millions)			
Inflow	178	501	180.8%
Outflow	449	1,207	168.6%
Amount of Transactions (in billion pesos)			
Inflow	745.2	1,220.9	63.8%
Outflow	740.1	1,189.5	60.7%

\*Sum of card-based only and cards linked to e-wallet

# Account Ownership among Filipino Adults

	Adults (in millions)	Share of adults (%)
Total adults[Philippine Statistics Authority, 2021]	77.2	
Formal sector banked <sub>[BSP, 2019 FIS]</sub>	20.9	27%
Onboarded since 2020	19.4	25%
of which		
New BDA <sub>[BSP, as of Q4 2020]</sub>	2.6	3%
New e-money accounts (active)[BSP, as of Q4 2020]	16.8	22%
Unbanked adults (estimate)	36.9	48%

# **Digital Payments**

	2019	2020	Growth
PESONet [11]			
Volume <sub>(in millions)</sub>	12.1	36.8	203.9%
Value (in billion pesos)	1,259.1	2,791.1	<b>121.7%</b>
InstaPay <sup>[11]</sup>			
Volume <sub>(in millions)</sub>	34.1	232.9	<b>582.9%</b>
Value (in billion pesos)	258.6	1,236.6	<b>378.1%</b>
Share of digital payments to total payment transact	ions <sup>[12]</sup>		
Volume	14%	20%	6.1
Value	24%	<b>27</b> %	2.8

# Alternative Finance<sup>[13]</sup>

	2019	2020	Growth
Crowdfunding (reward-based crowdfunding)			
Number of campaigns (in thousands)	0.67	0.67	0.0%
Transaction Value (in million US\$)	2.13	1.51	-29.1%
Crowdinvesting (equity-based crowdfunding			
Number of campaigns (in thousands)	0.01	0.01	0.0%
Transaction Value (in million US\$)	0.58	0.49	-15.5%
Crowdlending (lending-based crowdfunding)			
Number of loans (in thousands)	0.12	0.13	8.3%
Transaction Value (in million US\$)	0.37	0.27	-27.0%

[11] Source: BSP Payment System Oversight Department (PSOD). Covers transactions from January to December.

[12] Source: Better than Cash Alliance (BTCA)

[13] Source: Statista

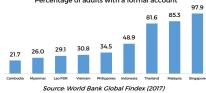
# Other financial inclusion data

Indicators from Demand-side Surveys

## FORMAL ACCOUNT

BSP Financial Inclusion Survey (Respondents: Adults - individu	2017	2019	Change
Percentage of adults with formal account	22.6%	28.6%	6.0
By type of account			
Bank account	11.5%	12.2%	0.7
E-money account	1.3%	8.0%	6.7
Microfinance institution account	8.1%	12.1%	4.0
Cooperative account	2.9%	1.7%	-1.2
Non-stock savings and loan association accou	0.3%	0.1%	-0.2
Male	15.4%	24.2%	8.8
Female	<b>29.1%</b>	32.9%	3.8
Young adults (15-24)	8.3%	13.1%	4.8
Older adults (25+)	28.1%	34.9%	6.8
ABC	51.1%	42.9%	-8.2
D	24.4%	27.6%	3.2
E	13.9%	27.0%	13.1
Rural	20.3%	29.8%	9.5
Urban	25.0%	27.3%	2.3
Working adults	28.1%	39.0%	10.9
Business owners		42.9%	
Pantawid Pamilya participants		47.5%	
Percentage of accountholders who use their account for payments	18%	39%	21.0
BSP Consumer Finance Survey (Respondents: Households)	2009	2014	Change
Percentage of households with deposit account	21.5%	14.0%	-7.5
World Bank Findex (Respondents: Adults - individuals aged 15+)	2014	2017	Change
Formal account	31.3%	34.5%	3.2
Financial institution account	28.1%	31.8%	3.7
Mobile money account	4.2%	4.5%	0.3

Percentage of adults with a formal account



#### SAVINGS

SAVINGS			
BSP Financial Inclusion Survey (Respondents: Adults - individu	2017	2019	Change
Percentage of adults with savings	48%	53%	5.1
Percentage of adults with savings in a bank (base: adults with savings)	18%	21%	3.5
Percentage of adults who keep their savings at home	68%	51%	-17.3
BSP Consumer Expectations Survey (Respondents: Househo	2019 Q4	2020 Q4	Change
Percentage of households with savings	36.3%	25.0%	-11.3
Percentage of households with savings in banks	69.6%	74.0%	4.4
(base: HHs with savings)	09.0%	74.0%	4.4
Percentage of OFW households who allot a portion	38.5%	33.4%	-5.1
of remittances to savings	38.370	55.470	-5.1
CREDIT			
BSP Financial Inclusion Survey (Respondents: Adults - individu	2017	2019	Change
Percentage of adults with outstanding loans	22%	33%	10.7
Percentage of adults who borrowed from a bank (base: adults with outstanding loans)	3%	3%	0.4
Percentage of adults who borrow from informal sources	39%	54%	15.6
World Bank Findex (Respondents: Adults - individuals aged 15+)	2014	2017	Change
Percentage of adults who borrowed any money	70.1%	58.6%	-11.5
Percentage of adults who borrowed from a formal	11.8%	9.7%	-2.1
financial institution in the past year		0.770	
Percentage of adults who borrowed from family and friends	<b>48.7</b> %	41.2%	-7.5
OTHER FINANCIAL SERVICES			
World Bank Findex (Respondents: Adults - individuals aged 15+)	2014	2017	Change
Percentage of adults with debit card	20.5%	21.0%	0.5
Percentage of adults with credit card	3.2%	1.9%	-1.3
Percentage of adults who made or received digital payments	19.5%	25.1%	5.6
BSP Consumer Expectations Survey (Respondents: Househo	2019 Q4	2020 Q4	Change
Percentage of OFW households who allot a portion of remittances to debt payments	20.1%	15.9%	-4.2
Percentage of OFW households who allot a portion of remittances to investment	5.1%	6.2%	1.2
Indicators on the Quality Dimension of Financial Inclu		·	
<i>Financial literacy</i> . Percentage of adults who got a perf a financial literacy quiz (FIS, 2019)	ect score in	8%	
Complaints . Percentage of adults who transacted with access points and encountered issues (FIS, 2019)	n financial	37%	]
Affordability. Percentage of adults who said that the financial access points are more expensive than expec		22%	1

76% 97%

Choice. Percentage of cities and municipalities with access to all types of financial services: savings, credit, insurance, payments and remittances (2020 Q4) Satisfaction. Percentage of account holders who are satisfied with

their account (FIS, 2019)

# **Priority Sectors**

#### Micro, Small and Medium Enterprises (MSMEs)



Small • Medium • Large • Medium • Large • Large • Medium • Small • Medium • Large • Medium • Small • Medium • Large • Medium • Small • Medium • Small • Medium • Large • Medium • Small • Medium • Small • Medium • Large • Medium • Large • Medium • Small • Medium • Small • Medium • Small • Medium • Large • Medium • Small • Medium • Small • Medium • Large • Medium • Small • Medium • Small • Medium • Large • Medium • Small • Medium • Large • Medium • Small • Medium • Small • Medium • Large • Medium • Small • Medium • Large • Medium • Small • Medium • Small • Medium • Large • Medium • Small • Medium • Large • Medium • Small • Medium • Small • Medium • Large • Medium • Small • Medium • Small • Medium • Large • Medium • Small • Medium • Small • Medium • Large • Medium • Medium • Large • Medium • Large • Medium • L

#### Women MSME

Share of female within the leading industries in the MSME Sector	2018
Retail or wholesale	88%
Arts and culture	81%
Materials or manufacturing	74%
Food processing	70%
Agriculture	44%
Source: Statista	

## MSME Loans

2019 Q4	2020 Q4	Change
589.0	488.0	-17.1%
8.8%	8.0%	-0.8
6.1%	4.9%	-1.1
3.2%	2.7%	-0.4
1.9%	-17.1%	-19.0
23.8%	-24.6%	-48.4
-7.1%	-15.6%	-8.5
1.5%	-15.8%	-17.4
7.9%	-8.3%	-16.2
	589.0 8.8% 6.1% 3.2% 1.9% 23.8% -7.1% 1.5%	589.0         488.0           8.8%         8.0%           6.1%         4.9%           3.2%         2.7%           1.9%         -17.1%           23.8%         -24.6%           -7.1%         -15.6%           1.5%         -15.8%

# MSME Loans based on RA 6977, as amended<sup>[14]</sup>

	2019 Q4	2020 Q4	Growth/ Change
Total compliance for MSEs (in billion pesos)	228.4	186.1	-18.5%
Total compliance for MEs (in billion pesos)	350.8	294.4	-16.1%
Percentage of compliance for MSEs (required: 8%)	2.8%	2.2%	-0.6
Percentage of compliance for MEs (required: 2%)	4.3%	3.5%	-0.8
Number of MSME Borrowers	1,651,501	1,405,200	-14.9%
Number of BMBE Borrowers	4,050	3,741	-7.6%

#### **Enterprise Access to Finance**

	2009	2015	Change
Percentage of enterprises with a checking or savings account	97.8%	93.2%	-4.6
Percentage of enterprises with bank loans/line of credit	33.2%	29.9%	-3.3
Percentage of Enterprises Identifying Access to Finance as Major Constraint	13.0%	10.4%	2.6
Source: World Bank Enterprise Survey (among small, med	ium, and large en	terprises)	

## **Proportion of Investments Financed by Source**

	2009	2015	Change
Internal finance	75.9%	81.2%	5.3
Bank finance	12.2%	10.1%	-2.1
Trade/Supplier credit	6.5%	2.6%	-3.9
Equity/Sale of stock	3.7%	5.5%	1.8
Source: World Bank Enterprise Survey (among small, i	medium, and large en	terprises)	

#### **Agricultural Sector**

Share to total agricultural production







Crops Livestock Poultry Fisheries

Source: Philippine Statistics Authority (Fourth Quarter 2020)

#### Agriculture, Forestry and Fishing (AFF) Loans

	2019 Q4	2020 Q4	Growth/ Change
Total AFF Loans (in billion pesos)	269.2	256.4	-4.7%
% share of AFF loans to total loans outstanding	2.56%	2.47%	-0.09

# Agri-Agra Compliance

	2019 Q4	2020 Q4	Growth/ Change
Total compliance for AGRA (in billion pesos)	67.2	71.2	5.9%
Total compliance for AGRI (in billion pesos)	666.7	642.4	-3.6%
Percentage of compliance for AGRA (required: 10%)	1.09%	1.00%	-0.09
Percentage of compliance for AGRI (required: 15%)	10.80%	9.00%	-1.80

[14] Magna Carta for Micro, Small and Medium Enterprises (MSMEs). The mandatory allocation of credit resources to MSMEs lapsed in June 2018 but is being reported for monitoring purposes.

# **Other relevant data**

#### Geography

Land area (in km²)	300,000
Regions	17
Provinces	81
Cities	146
Municipalities	1,488
Source Dhilippine Statistics Authority	

Source: Philippine Statistics Authority

#### Population

	2010	2015	2020
Population, in millions	92.3	101.0	108.8
Adult population (aged 15 +), in millions	61.8	69.3	75.8
Number of households, in millions	20.2	23.0	

Source: Philippine Statistics Authority Census of Population and Housing

#### Economy

GDP Y-o-Y growth (Fourth Quarter 2019 vs. Fourth Quarter 2020)	-8.3%
GDP full year growth (2020) //	-9.6%
Inflation rate (December 2020)	3.5%
Unemployment rate (January 2021)	8.7%
Source: Philippine Statistics Authority	

#### **Income and Poverty**

Average annual family income, in PhP (2018)	313,000
Minimum wage in NCR for non-agriculture, in PhP (Sep 2019)	537.00
Poverty incidence among population (2018)	16.7%
Poverty threshold, average monthly estimate, in PhP (2018)	10,727
Source: Philippine Statistics Authority	

# **Overseas Filipinos**

	2019	2020
Amount of cash remittances, in billion USD	30.1	29.9
Number of Overseas Filipinos, in millions* (2013)	10.2	

\*Source: Commission on Filipino Overseas

#### **Mobile Market**

Percentage of adults with mobile phone $^{1/2}$	69%
Percentage of adults with smart phone <sup>1/</sup>	52%
Mobile connections <sup>2/</sup>	155%
Mobile broadband connections <sup>2/</sup>	134%
Mobile broadband penetration <sup>2/</sup>	86%

Mobile connections - number of SIM cards (as percentage of total population)

Mobile broadband connections - number of sim cards that are 3G and above (as percentage of total population) Mobile broadband penetration - mobile broadband connections ÷ mobile connections

#### **Internet and Social Media**

Percentage of adults using the internet <sup>1/</sup>	53%
Average time spent on the internet per day <sup>3/</sup>	10 hours, 56 mins
Social media penetration <sup>3/</sup>	81%
Average time spent on social media per day <sup>3/</sup>	4 hours, 15 mins

## **E-Commerce and Digital finance**

Percentage of internet users who purchased a product or service online <sup>3/</sup>	80%
Percentage of adults who use their mobile phone for financial transactions $^{ m V}$	8%
Percentage of adults who use the internet for financial transactions <sup>1/</sup>	5%

#### Sources:

I/BSP Financial Inclusion Survey (2019)
 Croupe Speciale Mobile (CSM) Association/CSMA (2019)
 We Are Social (Jan 2021)



BANGKO SENTRAL NG PILIPINAS

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