

#### **Investor Presentation**

Treasurer Rosalia V. De Leon

July 2023

## FY 2022 NG Financing Outcome and FY 2023 NG Financing Program (in million PHP)

|                 | 2021<br>Actual<br>[1] | 2022<br>Program<br>[2] | 2022<br>Actual<br>[3] | Difference<br>Actual - Prog<br>[4] | 2023<br>Program<br>[5] | Jan May.<br>2023 Prelim<br>[6] | % of<br>Program<br>[7] |
|-----------------|-----------------------|------------------------|-----------------------|------------------------------------|------------------------|--------------------------------|------------------------|
| Fiscal Deficit  | 1,670,102             | 1,650,448              | 1,614,135             | (36,313)                           | 1,452,922              | 326,318                        | 22.4%                  |
| % of GDP        | -8.6%                 | -7.6%                  | -7.3%                 | 0.3%                               | -6.1%                  |                                |                        |
| Gross Financing | 2,549,681             | 2,211,777              | 2,163,490             | (48,287)                           | 2,207,000              | 1,256,451                      | 56.9%                  |
| External        | 568,668               | 561,477                | 520,091               | (41,386)                           | 553,500                | 343,874                        | 62.1%                  |
| Project Loans   | 110,239               | 48,549                 | 120,676               | 72,127                             | 69,297                 | 37,872                         | 54.7%                  |
| Program Loans   | 166,102               | 200,928                | 136,604               | (64,324)                           | 219,203                | 142,395                        | 65.0%                  |
| Global Bonds    | 292,327               | 312,000                | 262,811               | (49,189)                           | 265,000                | 163,607                        | 61.7%                  |
| Domestic        | 1,981,013             | 1,650,300              | 1,643,399             | * (6,901)                          | 1,653,500              | 912,577                        | 55.2%                  |
| Financing Mix   | 78:22                 | 75:25                  | 76:24                 |                                    | 75:25                  | 73:27                          |                        |
| Foreign in USD  | 11,521                | 10,798                 | 9,622                 | (1,175) **                         | 10,443                 | 6,278                          | 60.1%                  |
| Project Loans   | 2,233                 | 934                    | 2,200                 | g/ 1,267 **                        | 1,307                  | 688                            | 52.6%                  |
| Program Loans   | 3,365                 | 3,864                  | 2,626                 | 9/ (1,238) **                      | 4,136                  | 2,590                          | 62.6%                  |
| Global Bonds    | 5,922                 | 6,000                  | 4,796                 | (1,204) **                         | 5,000                  | 3,000                          | 60.0%                  |

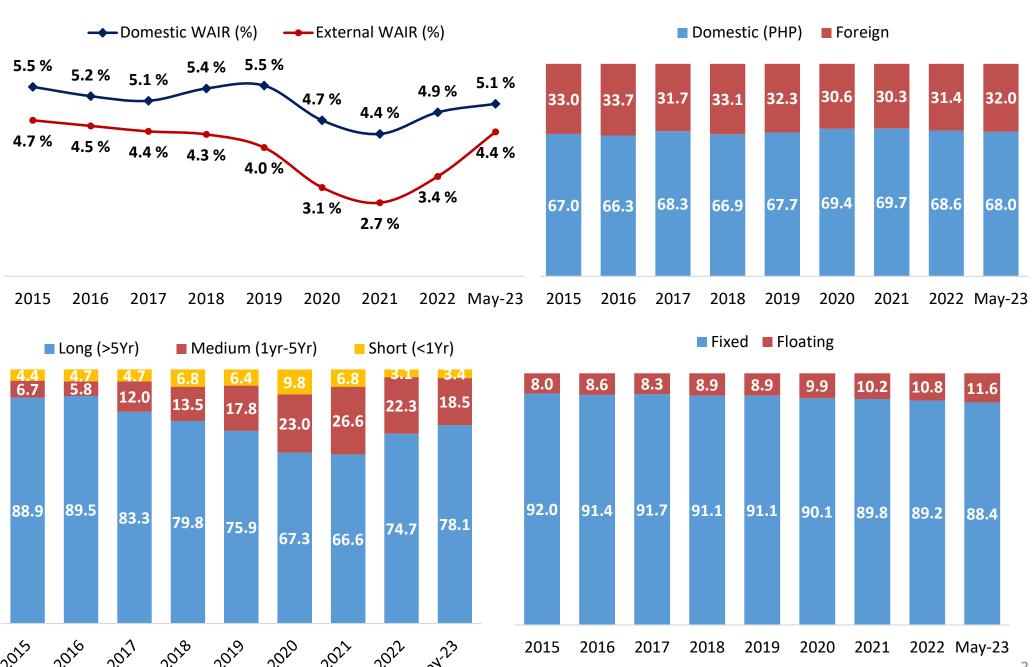
a/BTr staff estimates based on BSP's monthly average USD/PHP rate report

- On target w/ domestically-oriented financing as of end 2022
- FY 2023 financing will broadly mirror FY 2022 in magnitude and funding split

<sup>\*</sup> Net of new bonds issued to redeem 2023 maturities in September bond exchange (P43.769 Bn)

<sup>\*\*</sup> Part of variance is due to difference in FX assumption of program (USD/PHP = 52.0) and actual FX at disbursement (various)

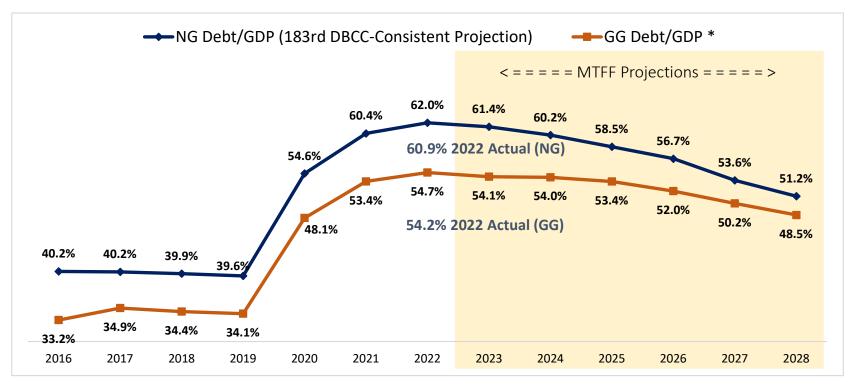
#### Cost of debt still historically cheap, debt structure remains resilient



## Medium-term borrowing will continue heavy domestic bias; debt to gradually consolidate by 10 ppts from 2023 to 2028

Indicative MT Financing Program (in million PHP), FY 2022-2028

|                          | 2022        | 2023        | 2024        | 2025        | 2026        | 2027        | 2028        |
|--------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Fiscal Balance           | (1,614,135) | (1,499,415) | (1,362,872) | (1,195,746) | (1,116,782) | (1,118,859) | (1,151,736) |
| % of GDP                 | -7.3%       | -6.1%       | -5.1%       | -4.1%       | -3.5%       | -3.2%       | -3.0%       |
| Gross Borrowings         | 2,163,490   | 2,207,000   | 2,460,000   | 2,205,000   | 2,186,000   | 2,302,000   | 2,300,000   |
| External                 | 520,091     | 553,500     | 606,850     | 434,600     | 434,600     | 450,500     | 453,150     |
| External in USD          | 9,622       | 10,443      | 11,450      | 8,200       | 8,200       | 8,500       | 8,550       |
| Domestic                 | 1,643,399   | 1,653,500   | 1,853,150   | 1,770,400   | 1,751,400   | 1,851,500   | 1,846,850   |
| Domestic-to-External Mix | 76:24       | 75:25       | 75:25       | 80:20       | 80:20       | 80:20       | 80:20       |



<sup>\*</sup> Unofficial, BTr Staff Estimate only

## Debt management strategies to fund financing needs within the bounds of fiscal viability

## Heavy preference for domestic funding

(75% to 80% of gross borrowing)

- Limit exposure to adverse external shocks
- Aid the development of local bond market

### Maintenance of medium to long liability portfolio

- Concentrate issuances on medium- to longterm securities to maintain average maturity of 7 to 10 years
- Conduct liability management transactions (e.g., bond exchange)

#### Diversification of external issuances

(USD, EUR, Samurai, Panda, Sukuk, etc.)

- Maintain relative scarcity of ROPs; avoid supplyside escalation in borrowing cost
- Enables ready access to multiple markets; provides options for cost-effective borrowing

# Strengthening of retail outreach through financial literacy and broadened access

- Regular conduct of Bond Investments 101 with retail investors (e.g., retirees, cooperatives, etc.)
- Making placements easier and more convenient even when abroad with digital platforms, overseas mobile banking apps, and other Distributed Ledger Technology (DLT) apps



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